

**CORRIGENDUM dated 19.03.2021**

of

EXPRESSION OF INTEREST (EOI) FOR Empanelment of service provider for offering e-Bid services to HAICL for procurement of Food products or any other consumer products/services Ref No. HAICL/10-03-2021/Service Provider-1 Date - 10.03.2021

Particulars	Details
Name of Bid Issuer	HAICL
Name of the Engagement	EXPRESSION OF INTEREST (EOI) for empanelment of service providers for offering e-bid services to HAICL for procurement of Food products or any other consumer products/services.
EOI Publication Date	10.03.2021
Pre bid meeting	18.03.2021
Corrigendum issued on	19.03.2021
Last date & time for submission of bid	25.03.2021 till 1:00 pm
Last date for submission of additional document	25.03.2021 till 5:00 pm
Amended Opening of the PQ cum TQ Bid, followed by Technical presentation	26.03.2021 11:00 am
Source of tender copy downloading	Tender shall be downloaded free of cost from portal
EOI Document Fees	Rs. 1,000/- (Rupees One Thousand only)
Earnest Money Deposit	Rs. 50,000/- (Rupees. Fifty Thousand only).
Contact Person	Manager procurement and IT advisor

S. No	Chapter	Clause	Content Requiring Clarification	Action	Justification
1	Clause B- Eligibility Criteria	Point (e)	As per the EOI, Service providers are eligible who have annual average turnover of 2 Cr. during the last 3 financial years. Where in Annexure -4 asked for the turnover of Rs.50 Cr., Please clarify if 2 Cr. asked for during each financial year or any one year during the last 3 year?	Clarified & Changed in the corrigendum	Average turnover for last 3 financial years should be 5 Cr

2	Clause E- Scoring Criteria	Point no. 4- related to Manpower	In support/proof of the manpower in the state of Haryana, we need to submit the list of All the employees, their employee ID, mobile number, Date of Joining, Place of working. All these details to be submitted on company letterhead duly signed/stamped by the authorized signatory. Kindly confirm if this will suffice?	Clarified	Manpower details to be submitted on company letterhead signed by the authorized signatory, It is one of the scoring criteria
3	Clause B- Eligibility criteria for e-Bid Service provider	Point (f)	Why STQC certificate is required before portal development	Clarified	As a government body HAICL needs assurance from Service providers that material being procured is of best quality, STQC certification will ensure the consistency in his commitments same. Hence it is mandatory for service provider to provide STQC certificate before delivering the service portal to HAICL.
4	Clause G- Number of agencies for e-bid	Clause G- Number of agencies for e-bid	1. Are you going for single or multiple e-portal service providers? 2. In case of multiple e-service providers, how their work will be defined or what will be the criteria of selection of their work?	Clarified	<p>1. All eligible agencies will be empanelled.</p> <p>2. The agency getting maximum score in technical category, will be asked to develop service portal. The said agency will register eligible suppliers on HAICL service portal.</p> <p>3. HAICL will publish requirement of products from time to time on HAICL service portal and email to other empanelled agencies. Registered suppliers on HAICL service portal will be able to bid directly on HAICL service portal.</p> <p>4. For competitiveness, the other empanelled agencies will seek bid on their bidding</p>

					<p>service portal. They have to ensure that only eligible suppliers bid. Thus, it is advised that other empanelled agencies also register eligible suppliers and convey either prior to bid or along with bid evaluation.</p> <p>5. All the bids received on HAICL service portal and other empanelled agencies' portal will be compared simultaneously. The selected L1 supplier on any of the portal will be issued work order and thus, the concerned agency will charge service fee from the selected L1 bidder.</p> <p>6. The EOI for registration of suppliers will be mutually drafted with all empanelled agencies. However, HAICL reserves the right to finalize terms and condition at our own level.</p>
5	Clause D-Bid Evaluation Process	Point No(a)	Who will do the evaluation for technical bid, it is not specified in the document	Clarified	<p>1. HAICL selected service provider and other empanelled agencies will ensure that only eligible suppliers bid. Thus, ensuring bidding by eligible registered suppliers is duty of agencies</p> <p>2. After closing of bid, the agencies will evaluate the bid received on their portal and send a summary to HAICL.</p> <p>3. HAICL will reverify that only registered suppliers have bid and then will do combined analysis of all bids and then will select L1 bidder.</p>

6	Clause E- Scoring Criteria	Point No 4(a)	We are service provider only, why Laboratory is required, What is the relevance of this point	Clarified	As a government body HAICL need to ensure the quality of material. Having own laboratory or association with renowned food testing agency with service provider will be an additional advantage for HAICL. The sampling cost will be borne by supplier as it will be mentioned in EOI for registration of suppliers.
7	Clause F- No business guarantee	Clause F-No business guarantee	What will be the frequency of tender/e-bidding?	Clarified	HAICL retail expansion plan is for 2000 retail outlets across Haryana, demand will be in proportion of opening of stores, so as per business requirement time to time same will be notified to service providers .Hence, HAICL gives no guarantee regarding the number of e-bids
8	Not listed in EOI	Not listed in EOI	Where delivery will happen/what is your distribution model?	Clarified & changed in corrigendu m	Delivery will happen at 2-3 mother hubs/warehouses across Haryana, locations of the same will be notified to the selected suppliers and the delivery cost will be borne by suppliers.
9	Clause U- Charges from Bidders to e-bid	Clause U	What will be the reasonable charges that service provider can collect from suppliers, Can we not charge transaction fee from all the participating bidders instead of L-1 Bidders only.	Clarified & Changed in the corrigendu m	HAICL will not be liable to pay any cost to service providers. However, Service providers can charge cost from suppliers on invoice raised by them to HAICL. It will be mutually agreed between suppliers and service providers.  However, all agencies have to submit a document according to Clause U
10	Clause U- Charges from Bidders to e-bid	Clause U- Charges from Bidders to e- bid	Instead of Suppliers, buyers is mentioned	Clarified & Changed in the corrigendu m	Typo error buyer word to be replaced with Supplier

11	Not listed in EOI	Not listed in EOI	Start- up will be getting relaxation for turnover part or not(As per GOI guidelines there must be exemption)	Clarified	<p>The scale of this project is wide and to deliver the desirable results we will be requiring experienced service provider who will help on understanding the nuances of multi-offerings at each level and have prior experience in handling e-bidding portals</p> <p>However, it is further clarified that in order to assist only STARTUP agencies, consortium is also allowed. However, the consortium should meet the eligibility parameters, individually or cumulatively.</p> <p>Each of the party in consortium should be having complete or part of similar experience of delivering scope/services as mentioned in this EOI. The consortium has to submit a document mentioning this.</p>
12	Clause B- Eligibility Criteria	Point (d)	Whether we MSTC LTD, central PSU (Under ministry of Steel) would be exempted from the empanelment Process and can offer our services. And by that, how do we have to offer the services.	Clarified	<p>As per EOI, Clause B(Point d)- Agriculture Marketing Cooperatives / PSUs is exempted from the empanelment process and can offer their services.</p> <p>However, selection of an agency to make service portal for HAICL will be only on the basis of technical score</p>
13	Clause E,Point 4(b)- Scoring Criteria	Point (b)	Why e-portal service provider needs to have storage space/capacity?	Clarified & Changed in the corrigendum	<p>It will be an advantage to HAICL if the service provider has a warehouse in order to mitigate any risks involved in fulfilling the order on timely basis. Also, this may help in bulk procurement by HAICL. However, HAICL may pay an additional fee to the service</p>

					provider in case products are stored in their warehouses
14	Clause G- Number of agencies for e-bid	Clause G- Number of agencies for e-bid	1. Are you going for single or multiple e-portal service providers? 2. In case of multiple e-service providers, how their work will be defined or what will be the criteria of selection of their work?	Clarified	Clarified in Point 4 and 5
15	Clause C- Scope of the work	Clause C- Scope of the work	It is mentioned that Agri Tech related services will be included. Kindly elaborate on what kind of Agri Tech Services will be required. Also, the sub clauses a), c) and d) are more related to disposal/sale of products to fetch the H-1 price. Kindly clarify.	Clarified	As per other objectives of HAICL, disposal/sale might be done in future.  Sub Clauses are to ensure planning and achieve best prices
16	Clause C- Scope of the work	Point(a)-Pre bid task	“Providing information of market rates and trends daily/weekly/monthly, as and in the format asked by principal agencies or Govt. of India” – is it a mandatory requirement for the service provider to conduct the market survey and communicate the reports	Clarified	Yes, it is a mandatory requirement as it will be helpful to HAICL in planning and budgeting of procurement
17	Clause C- Scope of the work)	Post bid task(point no 6)	Pre Bid Task: “Risk Management ” – further clarification on the risks poised and which needs to be mitigates should be provided	Clarified & Changed in the corrigendu m	The service provider needs to ensure HAICL about the legal and statutory compliance, quality reports, and timely deliveries of supplies from suppliers.

18	Clause C- Scope of the work	Point (f)	“The party should have provision to integrate the e-bid portal with web site of HAICL” – HAICL may clarify about the details of integration required.	Clarified	Provision of link of HAICL portal to service provider’s portal is required and will be done by HAICL. However, in case of any technical issue, the agency will assist HAICL.
19			Nowhere it is mentioned that any portal development fee to be quoted. Also, what will be the format for submission of financial bid?	Clarified	Kindly read clause U, explained again here i.e. HAICL will not pay any fee to agency for development of portal or bidding fees. The agency will charge the selected bidder directly according to service charge declared by the agency in this EOI. HAICL reserves to negotiate on declared bidder’s service charges as mentioned in clause U.
20	Clause B- Eligibility criteria for e-bid service provider	Point (a)	Partnerships are allowed or not	Clarified	<p>A partnership firm can participate as per clause B(a).</p> <p>It is further clarified that in order to assist only STARTUP agencies, consortium is also allowed. However, the consortium should meet the eligibility parameters, individually or cumulatively.</p> <p>Each of the party in consortium should be having complete or part of similar experience of delivering scope/services as mentioned in this EOI. The consortium has to submit a document mentioning this.</p>
21	Clause B- Eligibility criteria for e-bid service provider	Point (c)	What will be the total purchase volume	Clarified	Tentatively, 1lakh MT cumulative for 3 years

22	Clause K-Signing of Tenders	Clause K-Signing of Tenders	Document to be digitally submitted or Physical copy can be submitted	Clarified	<p>Documents can be submitted via email. However, for transparency, physical copy also be submitted via registered post or in person.</p> <p>If any document is missing or any additional requirement is there, it should be resubmitted by 25.03.2021 till 3:00 pm</p>
23	Clause N-Earnest Money Deposit and tender fees	Clause N-Earnest Money Deposit and tender fees	Request you to exempt EMD and Processing Fee for valid MSME companies	Clarified	<p>As per Haryana public procurement policy 2016, it seems that exemptions are in case of only manufacturing units established in Haryana.</p> <p>Therefore as per Haryana public procurement policy 2016 and also to ensure participation of the interested parties only, as per clause N, EMD and Processing fee will be charged.</p>
24	Annexure-iv, Certificate for financial turnover	Annexure-iv, Certificate for financial turnover	Company turnover to be average of Rs.50 crore for three years instead of Rs.50 Crore in each of the financial years	Clarified & Changed in the corrigendum	Average turnover for last 3 financial years should be 5 Cr
25	Clause B-Eligibility criteria for e-id service providers	Point (f)	Please confirm where there will be different qualifying process for PSU/cooperatives/start-ups	Clarified	Please read S.no. 4, 5 and 12



26	Clause E- Scoring Criteria	Point No 4(a)	Why e-portal service provider needs to have storage space/capacity?	Clarified & Changed in the corrigendu m	It will be an advantage to HAICL if the service provider has a warehouse in order to mitigate any risks involved in fulfilling the order on timely basis. Also, this may help in bulk procurement by HAICL. However, HAICL may pay an additional fee to the service provider in case products are stored in their warehouses
27	Clause G- Number of agencies for e-bid	Clause G- Number of agencies for e-bid	1. Are you going for single or multiple e-portal service providers? 2. In case of multiple e-service providers, how their work will be defined or what will be the criteria of selection of their work?	Clarified	Clarified in Point 4 and 5
28	Clause B- Eligibility criteria for e-id service providers	Point (f)	Start -ups will be getting relaxation for turnover part or not(As per GOI guidelines there must be certain relaxation for Start-ups)	Clarified	Please read s.no. 20

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FOR MD HACIL